

# share a little bit about yourself!

Name \_\_\_\_\_ Birthday \_\_\_\_\_

Phone \_\_\_\_\_ Anniversary \_\_\_\_\_

Email \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

What's one thing you would change about your skin? \_\_\_\_\_

## fabulous friends game

Give your sweet, cutest, girlfriends & family members the gift of a free facial & makeover!  
**when at least 10 are 21 or older, you get 5 bonus tickets!**

Write their name & phone number! \*Must be 18 or older.

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_
- 5 \_\_\_\_\_
- 6 \_\_\_\_\_
- 7 \_\_\_\_\_
- 8 \_\_\_\_\_
- 9 \_\_\_\_\_
- 10 \_\_\_\_\_
- 11 \_\_\_\_\_
- 12 \_\_\_\_\_
- 13 \_\_\_\_\_
- 14 \_\_\_\_\_
- 15 \_\_\_\_\_

- 16 \_\_\_\_\_
- 17 \_\_\_\_\_
- 18 \_\_\_\_\_
- 19 \_\_\_\_\_
- 20 \_\_\_\_\_
- 21 \_\_\_\_\_
- 22 \_\_\_\_\_
- 23 \_\_\_\_\_
- 24 \_\_\_\_\_
- 25 \_\_\_\_\_
- 26 \_\_\_\_\_
- 27 \_\_\_\_\_
- 28 \_\_\_\_\_
- 29 \_\_\_\_\_
- 30 \_\_\_\_\_



# discover what you love!

What products that you tried today do you love? And it's okay if your answer is everything!

---

---

At your follow-up appointment do you want to learn more about color or spa products?

---

Do weekends, weekdays, or weeknights work best for you?

---

Share your follow-up appointment with...  Just me  3+ friends

*Have THREE or more friends join, you earn your products half-price! Ask me how today!*

## the mary kay opportunity

Could a Mary Kay business be right for you?

Place an "X" next to the two personality types that describe you the most:

.....Personality 1	.....Personality 2	.....Personality 3	.....Personality 4
Quick decisions Likes to manage Likes power/authority Values time	Loves to talk Motivational Enthusiastic Likes recognition	Loyal Slow to change Security minded Goes by the rules	Perfectionist Serious Analytical Takes time to change

What means the most to you in your life right now?

---

From everything you heard today about the Mary Kay opportunity, what was the most appealing?

---

If you had an extra \$100+ a month, what would you do with it? How would it benefit you?

---

What questions or hesitations do you have about the Mary Kay opportunity?

---

Are you interested in learning more about the Mary Kay opportunity? (please circle below)

Yes

No

